

# Energy Cork

December 2019



---

# Agenda

- Centrica Business Solution Ireland
- Driving down cost and carbon
- Support available
- Energy performance contracting



# centrica

**£27bn**

Group  
revenue

**27m**

Customer  
accounts

**36k**


Employees  
worldwide

Centrica plc is an international energy and services company. Everything we do is focused on satisfying the changing needs of our customers.

Through our British Gas, Bord Gáis and Direct Energy brands we provide energy supply, service and solutions to homes and businesses internationally.

  
**British Gas**

- 0.7m business supply points
- 533mmth gas consumption
- 13TWh power consumption

 **Direct Energy.**

- 0.6m business supply points
- 5,827mmth gas consumption
- 91TWh power consumption

 **Bord Gáis  
Energy**

- 41k business accounts
- 62mmth gas consumption
- 150GWh power consumption

# Achieve your ambitions with a solution orientated to your business or organisations objectives



# PARTNERSHIP TO MEET TARGETS

## *Challenges*

### **Financial**

- Internal hurdle rates
- Capital priority
- Lack of knowledge on financial supports

### **Internal Resources**

- Energy is not a core competence
- Management time priority

### **Regulations**

- Swift & dynamic policy changes
- Lost opportunities - slow internal approval processes

### **Technology**

- New products and services
- Existing products and services subject to increasing inefficiencies

### **Financial**

- No capital required
- Guaranteed revenue – expansion; hedge against utility costs
- Competency on grants & supports

### **Internal Resources**

- Energy is our core competence
- Provision of management time and necessary skillset

### **Regulations**

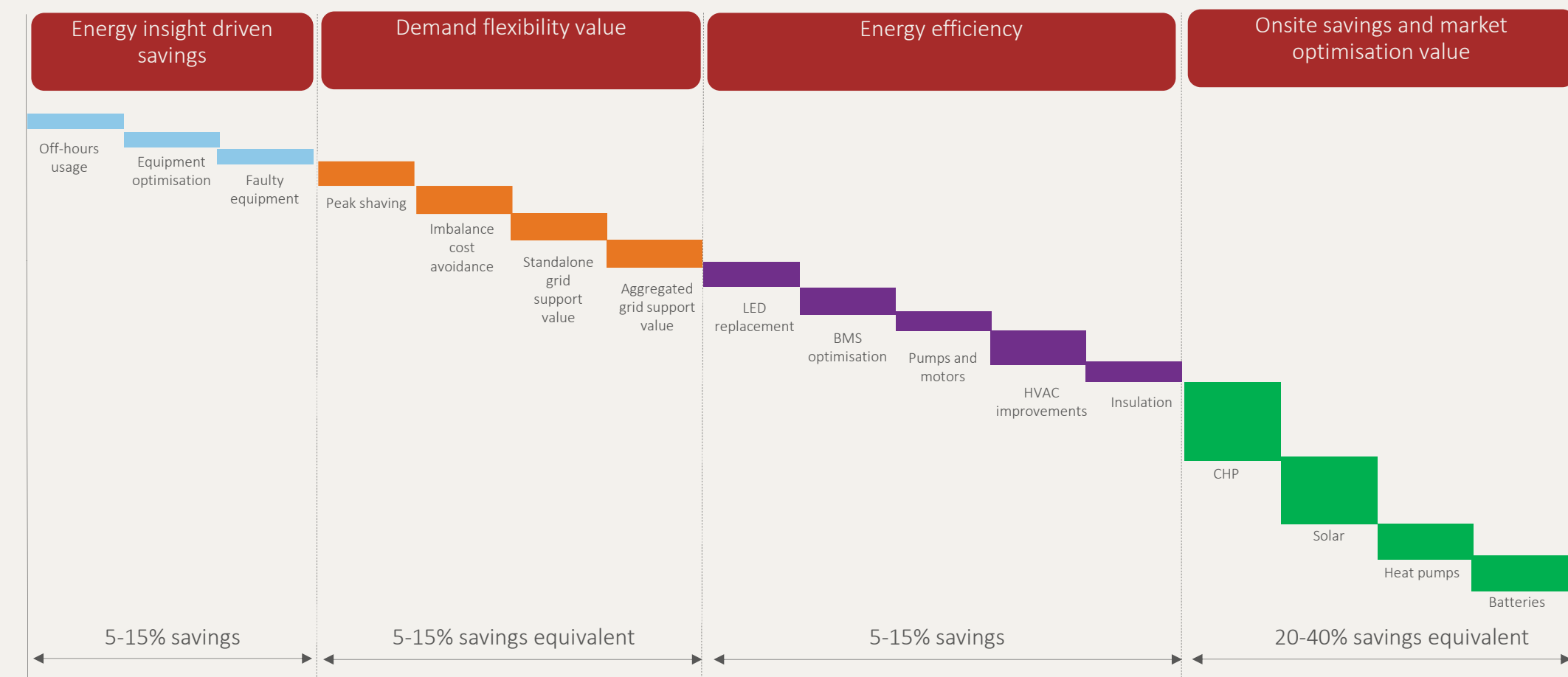
- Continuously monitor policy change
- Agile response to policy changes maximising energy savings

### **Technology**

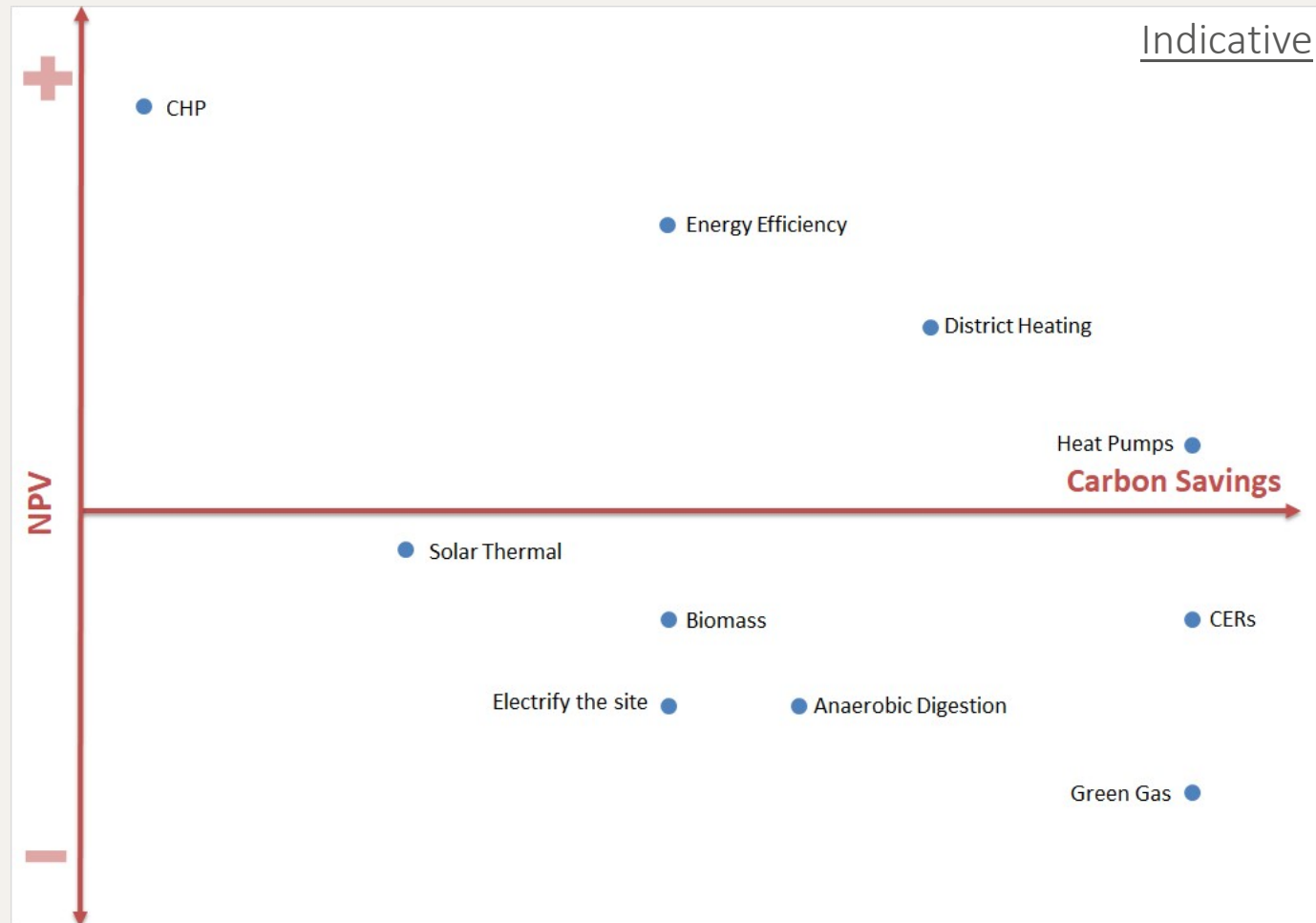
- Track emerging products and services
- Relationships with market leaders of proven solutions

## *Benefits of Approach*

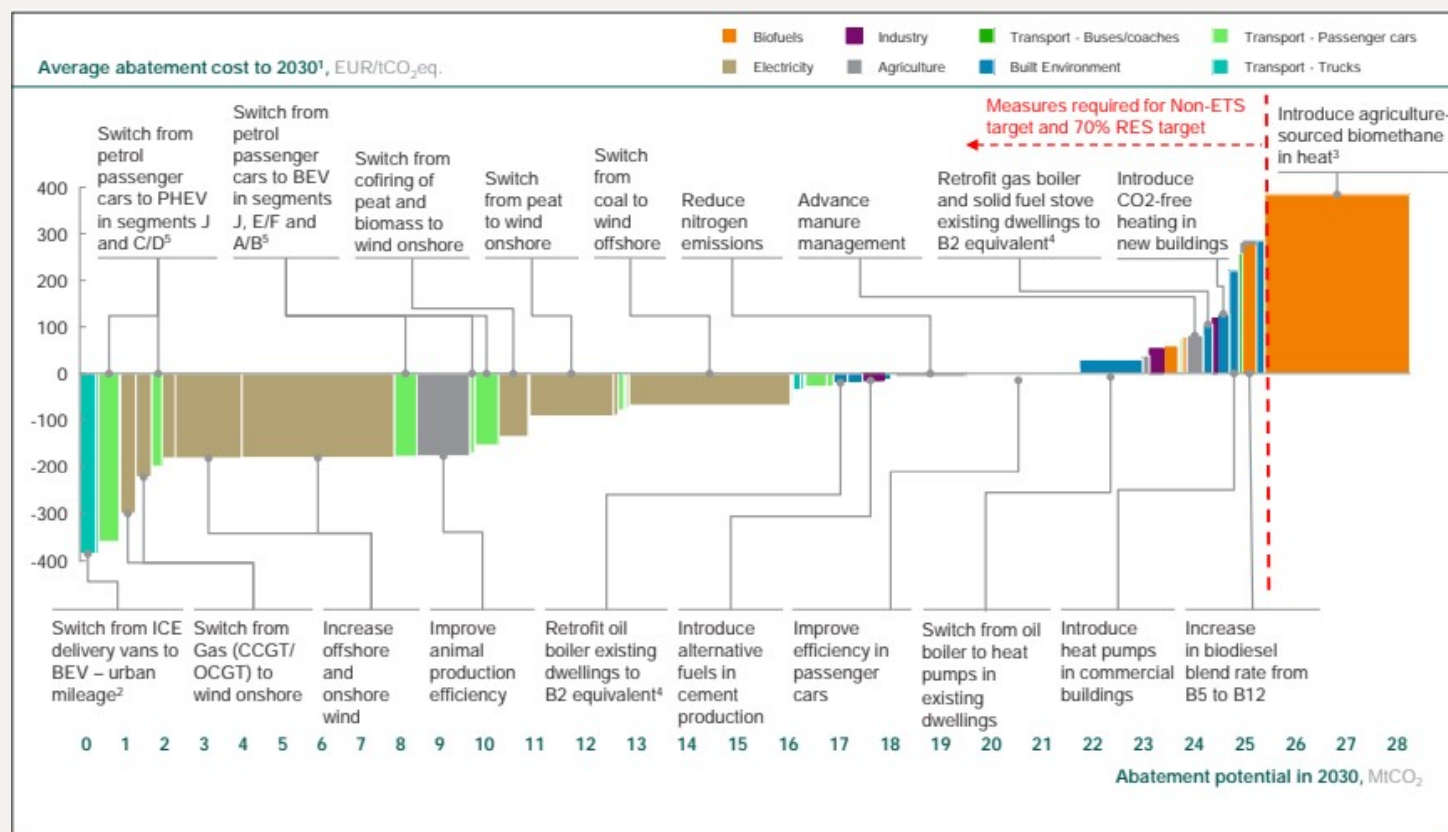
We will treat your energy estate as if it were our own, deploying a range of energy saving and optimisation techniques to drive cost savings



# Thermal - Carbon Reduction Options



# Climate Action Plan



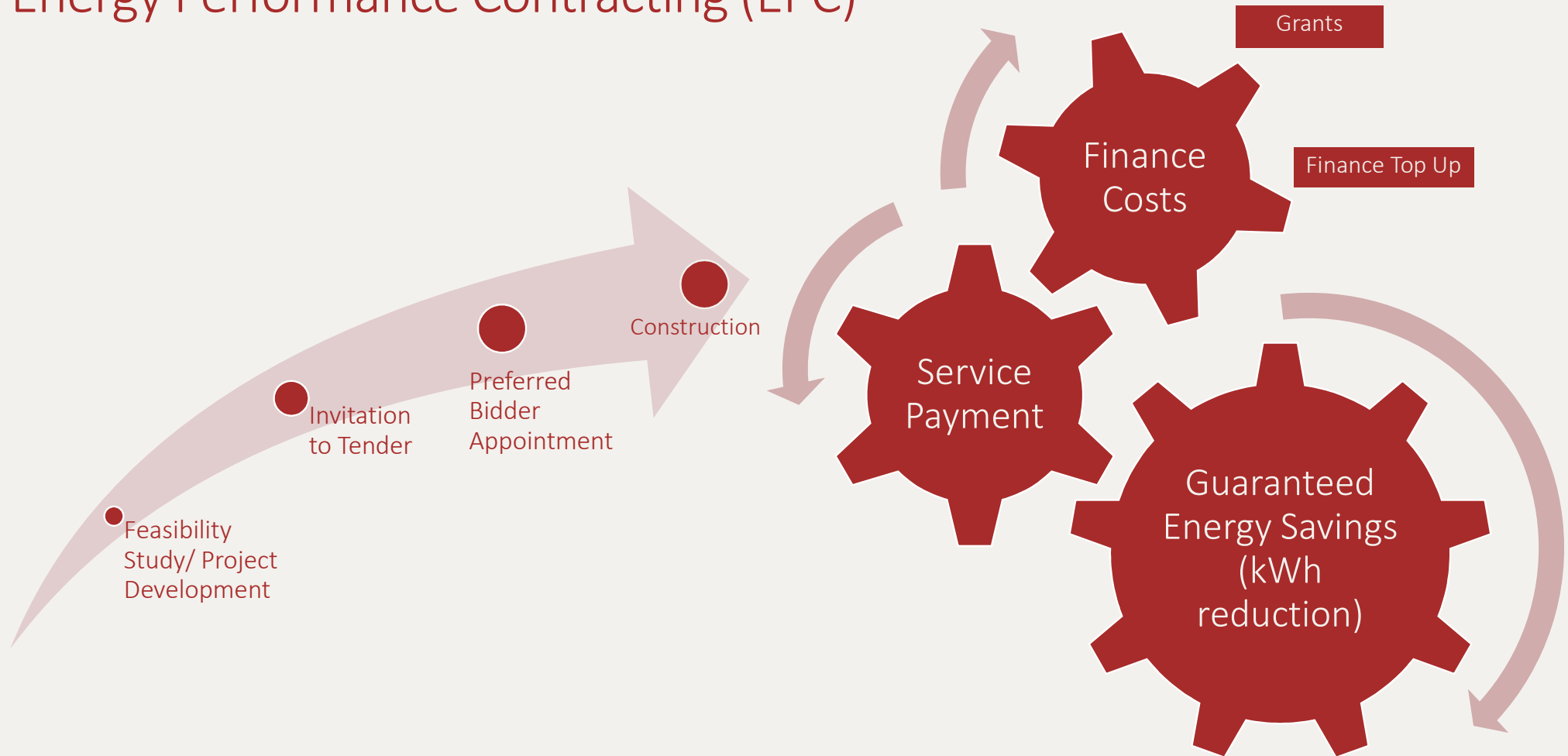
- Action 69 - Renewable Heat and District Heating - Complete the rollout of the SSRH, including support for biomass and anaerobic digestion heating systems
- Action 22 – Private wire / direct wire

---

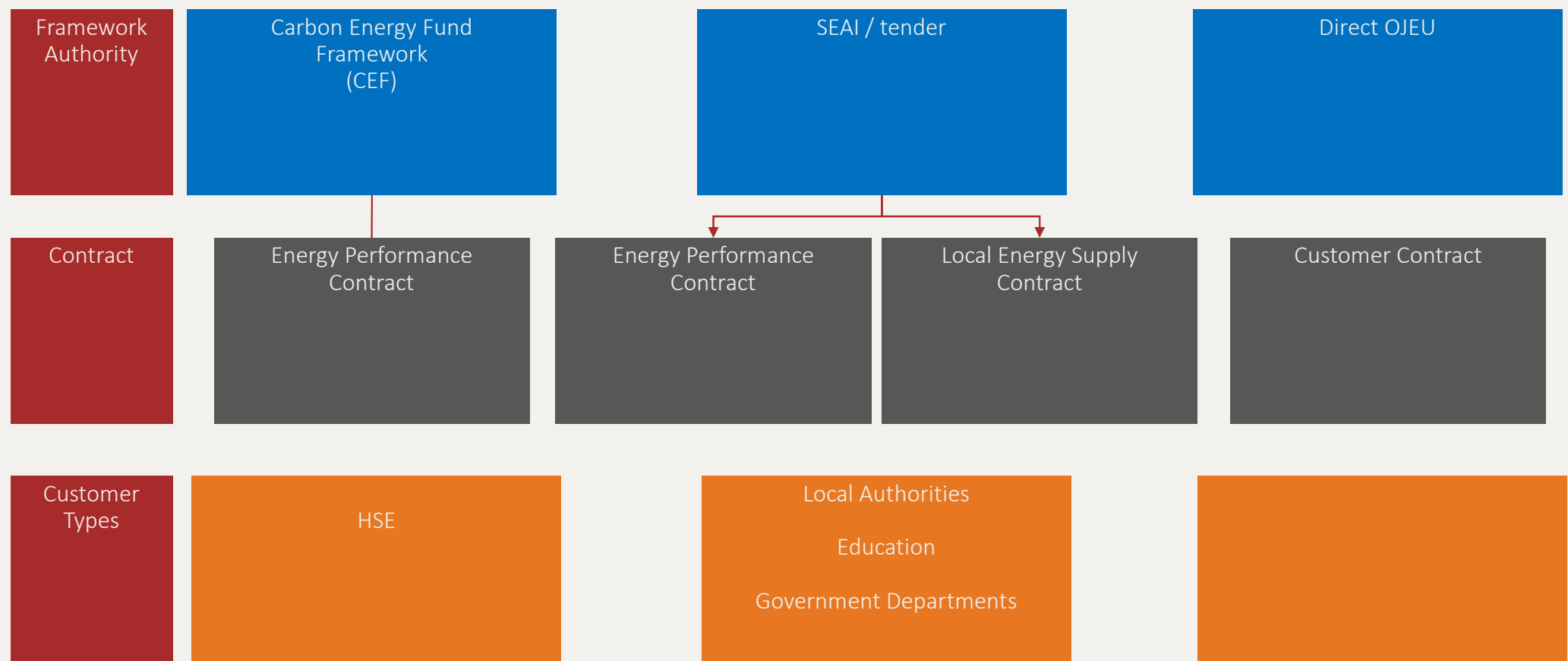
# Support Mechanisms

- Supports –
  - Better Communities
  - EXCEED
  - EAS
  - Technical Support
  - EEO
- SSRH - Support Scheme for Renewable Heat (up to 30% Grant)
  - Air source heat pumps
  - Ground source heat pumps
  - Water source heat pumps
- IRELAND 2040

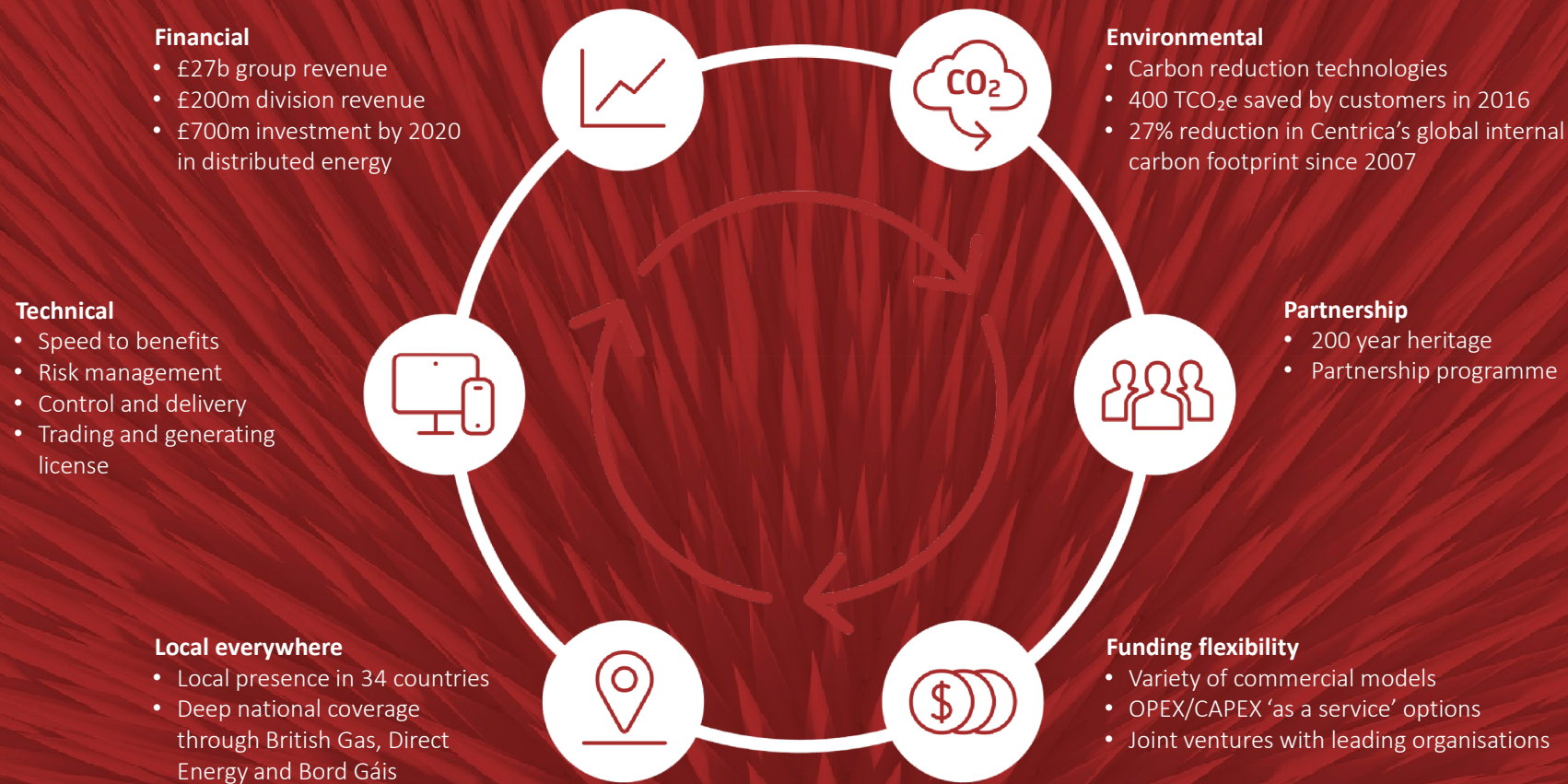
# Energy Performance Contracting (EPC)



# Route to Market Ireland



# Why choose Centrica



Brendan Marren  
[Brendan.marren@centrica.com](mailto:Brendan.marren@centrica.com)  
Mob: 087 977 1268